

## Monthly Update #64 – February 2010

Microfinance Institutions Network (MFIN) <sub>th</sub>launched in Mumbai on March 9", with the mission of being 'the engine for inclusive growth' More



Ujjivan reduces interest rates on the Business & Combo Loans from 1st April 2010 and in a joint program with Parinaam Foundation, makes 6400 Education Loans 'interest free'. More

Ujjivan adopts Fair Practice Code for Customers. More

Ujjivan Identity Card comes to a customer's aid at the time of a crisis – helps her get medical assistance. More



The Livestock Loan - Ujjivan's first product with a specific focus on semiurban livelihoods marked its entry into the south. More

Ujjivan lost a valuable family member in Mr. K. Thangadurai, CRS, Salem Suramangalam branch. More

The Ujjivan marketing team met in Bangalore for a 3-day program with brainstorming sessions to outdoor team building activities. More

## **Parinaam Foundation**

Providing Microfinance Plus Services

PARINAAM

Education program update			
'Interest free' Education Loan	Target	Achieved (as on 1 <sup>st</sup> March,2010)	Difference
Fundraising (in Rs. Million)	5	1.5	3.5
Students*	6,400	1,935	4465

\* No. of students who could be helped with the corresponding amount of funds.

YOU can help reach out to the 4465 poor students and give their families a path out of poverty. More

In February, Parinaam conducted 2 Eye/ ENT/Dental camp in Karnataka and an Eye camp in Pune, covering 946 students.

Parinaam has facilitated the enrollment of 2 candidates for Vocational training at Unnati, Bangalore.

## **Business Results**

As of February 28, 2010:	
Customers	618,566
• Borrowers	545,815
<ul><li>No. of States</li><li>No. of Branches</li></ul>	13 227
Loans Disbursed	Rs. 8,526 Million
Loans Outstanding	Rs. 3,802 Million
Repayment Rate*	98.98%
Customers with Life Insurance Coverage	<b>532,4</b> 00
During February:	
New Customers	38,073
• No. Loans Disbursed	75,849
Human Resources	
Current Employee Stren	igth 2057
Trainees/Probation	670
• TOTAL	2727

\* The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.

Milestones		
4,000 customers		
Srirampur	Subhashgram	
Halisahar	Old Hubli	
North Hubli	Dharmapuri	
Krishnagiri		
3,000 customers		
Faridabad	Nangloi	
Bagnan		
2,000 customers		
Dehradun CP	Arambagh	
Purulia	Chas	
Bolpur	Jharia	
Lalganj	Gandhi Maidan	
Rourkela	Fulwari Shariff	
Bhavani	Vellore Fort	
Tiruvannamali		
1,000 customers		
Bailhongal	Midnapur	
Kharagpur	MDDM College	
CO-Sundarapuram	CO-Singanallur	