

## Monthly Update #56 – June 2009

Ujjivan expresses sincere condolences for the loss of Mr. Sitaram Rao, one of the founders of SKS, a leader in the microfinance industry, and friend, philosopher and guide to many. He was a star of the microfinance world and we will miss him.



## Ujjivan publishes 2008-2009 Annual Report

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Ujjivan conducted the 2009 Leadership Series Talks, bringing in eminent leaders and pioneers from the social and financial sectors, including Al Fernandez, A. Vikraman, K.R. Ramamoorthy, Gen. Arjun Ray, Rajiv Sabarwal, Sitaram Rao and Jerry Rao to speak to Ujjivan employees about leadership. The series concluded with



a talk by Alex Counts, founder of the Grameen Foundation.

Ujjivan employees and Alex Counts mingling after his speech on leadership. Read More.

Ujjivan expands rapidly in Tamil Nadu, opening six branches in the month of June.

Read More.

Individual Business Loan Milestones:

- Crosses Rs. 1 Crore disbursement
- Disburses first loan in East region Read More.

## **Parinaam Foundation**

Providing Microfinance Plus Services ARINAAM

In May, Parinaam conducted two eye/ENT/dental camps in Hosur & Belgaum (Karnataka) and one eye camp in Dum Dum (West Bengal).

In eye camps, doctors prescribed 157 glasses, referred 37 patients for cataract surgery and 99 for further consultation.

ENT doctors saw 170 patients and referred 50 for further consultation. Parinaam's dental partners saw 360 patients and referred 112 for further consultation.

#### **Business Results**

#### As of June 30, 2009:

Customers 3,76,193Borrowers 3,40,385

No. of StatesNo. of Branches12

Loans Disbursed Rs. 4,272 Million

• Loans Outstanding Rs. 2,440 Million

• Repayment Rate\* 99.24%

Customers with Life
 Insurance Coverage
 3,43,492

#### **During June:**

New Customers 28,643No. Loans Disbursed 52.079

#### **Human Resources**

Current Employee Strength
Interns/Trainees/Probation
TOTAL
1,298
847
2,145

### **Milestones**

#### 3,000 customers

Tiptur Domjur Gouribidanur Chitradurga

#### 2,000 customers

Pune South Meerut
Pune North Ajmer
Pune East Shantipur
Sira Krishnagar
Khurja Kokar

# Challakere 1.000 customers

Kota Govindpur Bundi Patna City Danapur Panskura

Contact: Samit Ghosh samit.ghosh@ujjivan.com Ujjivan Financial Services Pvt. Ltd. #93 Jakkassandra Extension Sarjapur Main Cross Road Koramangala 1<sup>st</sup> Block This monthly update is mean for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.

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<sup>\*</sup> The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.