

# Monthly Update #35

# September 2007

#### **Ujjivan News**



Bangalore: The signing ceremony of the AKMI formation documentation.



Bangalore: Unitus partner expedition visits Ujjivan Health Clinic.More...



Kolkata: Santosh Roy cuts the ceremonial ribbon at the Dakhineswar branch opening



Bangalore: Annual Report released. Click here for PDF.

#### **Milestones**

- Ujjivan expanded operations in Karnataka and Kolkata, with the opening of two new branches. The Maddur Branch was opened in Bangalore on September 21st, and the Howrah Branch was opened in Kolkata on September 23<sup>rd</sup>. More...
- Ujjivan Kolkata branches have cumulatively reached more than 3,000 customers.
- Ujjivan becomes founding member of the **Association of Karnataka Microfinance** Institutions (AKMI). AKMI aims to strengthen community development finance in Karnataka through a variety of initiatives. More...
- Ujjivan is in the final phase of the third round of share capital, seeking out a combination of largely existing investors and a few select new investors.

The initial Share Capital of Rs. 55 Million will increase to Rs. 146 Million of Share Capital & Premium.

- Ujjivan opened a library in its Head Office. The library brings together publications from a variety of media forms, and aims to be an information center for enriching staff knowledge and capacity.
- Swati Jyoti, an organization that works to fight HIV/Aids among sex workers from Bangalore, visited Ujjivan's Head Office this September. Swati Jyoti is in the process of setting up a cooperative society, and visited Ujjivan to learn about how microfinance can play a role. More...
  - Ujjivan hosted 19 visitors from the U.S. as part of the Unitus Partner Expedition. The guests received a comprehensive overview of Ujjivan's programs and operations and participated in a visit to the field. More...

#### **Organization**

- Current Employee Strength: 190
- Interns/Trainees/Probation: 166
- Total: 356

## **Month Ahead**

- Ujjivan hosts eye camp at Peenya branch on Oct. 7<sup>th</sup>. Two new branches openings in Karnataka.
  - Signing of the documentation of the third round of capital raising & Ujjivan board meeting to be held at the end of October.

#### **Business Results**

#### As of September 31, 2007:

- 36,739 Customers
  - 28,890 Borrowers
  - Rs.246.6 Million Loans Disbursed
  - Rs. 135.2 Million Loans Outstanding
  - 30.119 Customers Provided with Life Insurance Coverage
  - 324 Customers and Family Members provided with Health Insurance.
- 27 Branches in Operation

#### **During September:**

- 3,104 New Customers
- 3,203 New Loans Disbursed
- 98.74% Repayment Rate (as on October 7, 2007)

## Contact

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This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and

Prepared by Jimmy Ossman

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