



Ujjivan customer Hemalatha from our Koramangala Branch.

**Ujjivan** wishes you a very Happy New Year. Hope 2007 brings with it plenty of joy and success.

"My greatest challenge has been to change the mindset of people. Mindsets play strange tricks on us. We see things the way our minds have instructed our eyes to see" - Prof. Mohammed Yunus

### **Ujjivan News**



**Bangalore:** Ujjivan opened its 10<sup>th</sup> Branch at Chandra Layout on 1<sup>st</sup> December 2006. More...



**Bangalore:** Ujjivan opened its 11<sup>th</sup> Branch at Ramnagaram on 3<sup>rd</sup> January 2007. More...

**Bangalore:** Ujjivan's market research publication featured in Business Standard. More...

# Monthly Update #26

#### Milestones:

- We opened our 10<sup>th</sup> branch at Chandra Layout, north Bangalore on December 1, 2006; and the first rural/ 11th branch at Ramnagaram on January 3<sup>rd</sup> 2007.
- f Unitus Cup, the inter-branch business performance competition: The Yeshwantpur Branch was the winner of the 1<sup>st</sup> Match with best all round performance and Christina, Customer Relationship Staff from Magadi Road Branch was the top individual achiever. Read more...
- f HAL Branch Customer Leader Meet was held on Sunday, December 17<sup>th</sup>, 2006
- In collaboration with Ants & Partners we have initiated a vocational training & job placement in the service industry for customers and their family members

## Organization:

- f Current Employee Strength: 98
- f Interns/Trainees/Probation: 65
- f Total: 163

We have introduced a Recognition & Reward Program for the Operations & Credit Staff. The Operations Stars were:

- f Chandra J. M November
- f Basheer A. December

Read more..

#### **Month Ahead:**

- f We plan to open our 12<sup>th</sup> Branch
- The MFIs in Karnataka meet on January 13<sup>th</sup>, 2007 to organize a Chapter to work on common issues: Karnataka Money Lenders Act, RBI's revised guidelines on Priority Sector Lending, undertaking joint interface with the Bangalore office of RBI and State Government.
- f Customer Leader Meet for Koramangala Branch and Eye Care Camp for HAL Branch
- Complete the third floor of our Head Office.

## **Business Development**

As of 31st December 2006:

- f 15419 Customers
- f 12353 Borrowers
- f Rs. 71.9 Million Loans Disbursed
- f Rs. 65.7 MillionLoan Outstanding
- f 98.39% On time repayment
- f 99.91% Repayment
- f 11748 customers provided with life insurance cover

#### Contact

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This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.

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