

April 2008

Ujjivan News	Milestones	Business Results
 <p>Bangalore: Manali Thacker instructs a group of management trainees on a group assignment.</p>	<p>Customer Outreach:</p> <p>Ujjivan sets the pace for the 2008/2009 fiscal year with 11 new branches opened nationally.</p> <p>North opens new branches in Jahangirpuri and Nangloi</p> <p>East opens new branches in Barasat, Sodepur, and Baruipur</p> <p>South opens new branches in Old & North Hubli, Hosur, Sidlaghatta, Kirshnagiri and Belgaum.</p> <p>Kolkata Region crosses 20,000 customers.</p> <p>Anekal and Maddur Branches reach 2000 customers</p> <p>Thakurpukur, Chikkaballapur, and Channapatna branches reach 1000 customers</p> <p>Yelahanka and Salkia branches hold their first Center Leaders Meetings.</p> <p>Microfinance +:</p> <p>Parinaam Foundation was registered as a Section 25 not-for-profit Company set up to provide microfinance+ services to Ujjivan customers and their family members.</p>	<p>As of April 30th, 2008:</p> <ul style="list-style-type: none"> ★ 75,046 Customers ★ 66,594 Borrowers ★ Rs.719.2 Million Loans Disbursed ★ Rs. 416.2 Million Loans Outstanding ★ 64,316 Customers Provided with Life Insurance Coverage ★ 2,952 Customers and Family Members provided with Health Insurance <p>During April:</p> <ul style="list-style-type: none"> ★ 7,014 New Customers ★ 12,206 Loans Disbursed ★ 98.97% Repayment Rate* (as on May 5, 2008)
 <p>Delhi: Manoj Dwivedi, COO-North, holds ribbon-cutting ceremony at Nangloi branch.</p>	<p>Organization</p> <p>Inaugural Management Development Program completed, providing 30 recent graduates with comprehensive classroom training, field exposure, and interaction by industry leaders. More</p> <p>Leadership Talk Series featured K.R. Ramamoorthy, ex-Chairman & Managing Director of Corporation Bank & ING-Vysya Bank and Subroto Bagchi, Ex- Key Executive of WIPRO & Co-founder and CEO of Mindtree.</p>	<p>Contact</p> <p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p> <p>T: +91 (80) 4146 8600 E: samit.ghosh@ujjivan.com W: www.ujjivan.com</p>
 <p>Bangalore: Subroto Bagchi, Co-founder and Gardner of Mindtree, speaks at Ujjivan.</p>	<p>Human Resources</p> <ul style="list-style-type: none"> ★ Current Employee Strength: 342 ★ Interns/Trainees/Probation: 305 ★ Total: 647 	<p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>Prepared by Jimmy Ossman</p> <p>© Ujjivan Financial Services Update#42 9 May 2008</p>
 <p>Bangalore: K.R. Ramamoorthy, Chairman of the Board of Directors for Ujjivan speaks at the Leadership Talk Series.</p>	<p>On the Horizon</p> <ul style="list-style-type: none"> ■ Plans to open 10+ branches nation-wide. ★ Launch an Education Loan Program for school going children of customers. ■ Ramanagar branch to begin offering Housing Loan Product. ■ The Individual Loan Product will be piloted and Bangalore's Chamrajpet branch. 	