





November 2007

Ujjivan News	Milestones	Business Results
 <p>Bangalore: An Ujjivan customer from Jakkasandra branch receives a free exam at Parinaam's eye camp.</p>	<ul style="list-style-type: none"> • Kolkata branches cross 5000 customer mark. • Customer Outreach Milestones: <ul style="list-style-type: none"> • Peenya Branch reaches 2000 customers • Anekal Branch reached 1000 customers • Tollygunge Branch reached 1000 customers • Kalighat Branch reached 1000 customers • Bidhannagar Branch reached 1000 customers • Housing Loan Launched at Lingarajpuram Branch. • Customer Service Support Line piloted in Bangalore. Customers can call with any queries or complaints. • Microfinance +: Jakkasandra and K.R. Puram Branches Host Eye Camps. In total 580 people attended and received free eye exams and low cost glasses and surgeries. More • New Rewards and Recognition Program for Customer Relationship Staff (CRS). The plan offers cash prizes and public recognition and is designed to increase employee retention and strengthen company spirit. More • 2007 Employee Stock Option Plan open to all employees held on November 19th 2007. In total 14 employees were presented with stock option benefits. More • Ujjivan holds first CRS representatives meeting to increase ties between head office and field operations. • Key Hires: Manoj Dwivedi joins Ujjivan as COO of Delhi, bringing 5 years of microfinance experience. 	<p>As of Nov. 30, 2007:</p> <ul style="list-style-type: none"> • 43,283 Customers • 34,423 Borrowers • Rs.327.5 Million Loans Disbursed • Rs. 177.7 Million Loans Outstanding • 34,776 Customers Provided with Life Insurance Coverage • 1,040 Customers and Family Members Provided with Health Insurance <p>During November:</p> <ul style="list-style-type: none"> • 4,376 New Customers • 4,745 New Loans Disbursed • 98.18% Repayment* (as on Nov. 30, 2007)
 <p>Bangalore: Samit Ghosh presents Thilaga Veni with a certificate at the Employee Stock Option Program ceremony.</p>	<h3>Organisation</h3> <ul style="list-style-type: none"> • Current Employee Strength: 221 • Interns/Trainees/Probation: 191 • Total: 412 	<h3>Contact</h3> <p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p> <p>T: +91 (80) 4146 8600 E: samit.ghosh@ujjivan.com W: www.ujjivan.com</p>
 <p>Bangalore: CRS gather for first CRS representatives meeting.</p>	<h3>On the Horizon</h3> <ul style="list-style-type: none"> • Four Branches to be opened in December, two each in Kolkata and Karnataka. • Healthcare and Insurance to be launched at Kavalbysandra Branch. • Ujjivan to setup regional operations in Kolkata and Delhi. 	<p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>Prepared by Jimmy Ossman</p> <p>© Ujjivan Financial Services Update#37</p>
 <p>Kolkata: Regional office celebrates 5000 customer milestone</p>		