





### February 2009

Ujjivan News	Milestones	Business Results
 <p>Doctors examining customers' children at the Eye/ENT/Dental camp at Tumkur</p>	<p><b><u>Customer Outreach</u></b></p> <p>Ujjivan crosses <b>2,50,000 customers</b></p> <p>Ujjivan represents MFIs in India on the steering committee of the <b>Coalition for Client Protection in Microfinance</b> <a href="#">More</a></p> <p>Ujjivan provides <b>life insurance to customers and their spouses</b> through ICICI Prudential <a href="#">More</a></p> <ul style="list-style-type: none"> <li>• <b>4,000 customers:</b> Thakurpur branch</li> <li>• <b>3,000 customers:</b> Tirupattur branch</li> <li>• <b>2,000 customers:</b> Challakere, Chitradurga, Tiptur, Sankrail, Subhashgram, Mysore Brindavan and Gouribidanur branches</li> <li>• <b>1,000 customers:</b> Kothanur, Vaniambadi, Mysore Chamundi, Khurja, Meerut, Ajmer, Shantipur and Tonk branches</li> </ul>	<p><b>As of February 28th, '09:</b></p> <ul style="list-style-type: none"> <li>• 2,63,044 Customers</li> <li>• 2,29,815 Borrowers</li> <li>• No. of states - 10</li> <li>• No. of branches - 125</li> <li>• Rs. 2,723 Million Loans Disbursed</li> <li>• Rs. 1,456 Million Loans Outstanding</li> <li>• 2,39,581 Customers Provided with Life Insurance Coverage</li> <li>• 4,924 Customers and Family Members provided with Health Insurance</li> </ul> <p><b>During February:</b></p> <ul style="list-style-type: none"> <li>• 33,745 New Customers</li> <li>• 44,672 Loans Disbursed</li> <li>• 99.67% Repayment Rate*</li> </ul>
 <p>Customer gathered for a group and center leaders celebration in Bhadravathi on 14<sup>th</sup> March-09</p>	<p><b><u>Organisation</u></b></p> <p><b><u>Human Resources</u></b></p> <ul style="list-style-type: none"> <li>• Current Employee Strength: 1,160</li> <li>• Interns/Trainees/Probation: 505</li> <li>• <b>Total: 1,665</b></li> </ul>	<p><b>Contact</b></p>
 <p>Parinaam Foundation, providing microfinance plus services, seeking support for program funding <a href="#">More</a></p>	<p><b><u>Parinaam Foundation - Microfinance Plus Services</u></b></p> <p><b><u>Eye, ENT &amp; dental camp</u></b></p> <p>Conducted in Tumkur on 1<sup>st</sup> March, 2009</p> <ul style="list-style-type: none"> <li>• Provided services to 501 customers</li> <li>• Conducted in collaboration with Vittala International Institute of Ophthalmology, Annayya ENT &amp; Dentofacial Clinic, &amp; Umesh Dental Clinic</li> </ul> <p><b><u>Livelihood and skill development program</u></b></p> <ul style="list-style-type: none"> <li>• Unnati (a vocation training centre): 12 Ujjivan customers and their family members have been selected for a training program which began from 1<sup>st</sup> March</li> <li>• LabourNet (supports unorganized workers through training): 30 Ujjivan customers and their family members have enrolled in February</li> </ul>	<p><b>Samit Ghosh</b>          Ujjivan Financial Services          #93, Jakkasandra Extension          Sarjapur Main Cross Road          1st Block, Koramangala          Bangalore 560034</p> <p>T: +91 (80) 4146 8600          E: <a href="mailto:samit_ghosh@ujjivan.com">samit_ghosh@ujjivan.com</a>          W: <a href="http://www.ujjivan.com">www.ujjivan.com</a></p>
 <p>Customers' children perform at celebration in Bhadravathi.</p>	<p><b><u>Quality medicines</u></b></p> <ul style="list-style-type: none"> <li>• 500+ Ujjivan staff provided with Mediplus cards to get discounts on medicines</li> </ul> <p><b>Note:</b>          *The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.</p>	<p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>© Ujjivan Financial Services          Update#52   14 March 2009</p>