

December 2008

Ujjivan News	Milestones	Business Results
 <p>Kolkata: Ujjivan Celebrates 150,000 customer outreach milestone with Customers, Staff, Partners and Friends More</p>  <p>Kolkata: Ujjivan Celebrates 150,000 customer outreach milestone with Customers, Staff, Partners and Friends More</p>  <p>BR Pura: In conjunction with The Canadian International School, Ujjivan provides interest free education loans to customers for their children</p>  <p>BR Pura: In conjunction with The Canadian International School, Ujjivan provides interest free education loans to customers for their children</p>  <p>BR Pura: In conjunction with The Canadian International School, Ujjivan provides interest free education loans to customers for their children</p>  <p>Tirupattur: Eye and ENT Camp successfully conducted by Parinaam Foundation More</p>	<p>Customer Outreach</p> <p>Ujjivan crosses 200,000 customers</p> <ul style="list-style-type: none"> • South region crosses milestone of 100,000 customers and opens its 50th branch • Ujjivan celebrates 150,000 customers in Kolkata More • Opens first branch in Orissa: Chandrashekharpur (Bhubaneswar) • KB Sandra branch crosses Rs. 1 Crore disbursements in one month • Ujjivan provides 18 customers interest-free education loans for their children at BR Pura branch in collaboration with the students of The Canadian International School • Tollygunje branch reaches 4,000 customers • Chikkaballapur branch reaches 3,000 customers • Tirupattur, Serampore and Shyamnagar branches reach 2,000 customers • Shimoga, Dharmapuri, Bhadravathi, Chintamani, Mysore Brindavan, Aligarh, Mango (Jamshedpur), Baridih, Uluberia, Subhasgram, Halisahar, Sankrail and Bandel branches reach 1,000 customers • Ten new branches opened in December <p>Microfinance +</p> <ul style="list-style-type: none"> • Tirupattur Branch Eye and ENT Camp was conducted on 4th January 2009. In total, 287 Ujjivan customers and their families were given free eye exams by Parinaam Foundation. A total of 220 patients were attended to at the ENT camp, of which 11 were referred for surgery and 12 for further consultation through the Madras ENT Research Foundation. More <p>Organisation</p> <p>Human Resources</p> <ul style="list-style-type: none"> • Current Employee Strength: 812 • Trainees/Probation: 589 • Total: 1,401 <p>On the Horizon</p> <ul style="list-style-type: none"> • We plan to open 12 branches in January • We plan to begin operations in Maharashtra <p>Note: *The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.</p>	<p>As of Dec. 31st, 2008:</p> <ul style="list-style-type: none"> • 203,511 Customers • 179,353 Borrowers • No. of states - 9 • No. of branches - 112 • Rs. 2,058 Million Loans Disbursed • Rs. 1,087 Million Loans Outstanding • 182,284 Customers Provided with Life Insurance Coverage • 4,924 Customers and Family Members provided with Health Insurance <p>During December:</p> <ul style="list-style-type: none"> • 23,128 New Customers • Rs. 241.9 Million Loans Disbursed • 99.74% Repayment Rate* <p>Contact</p> <p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p> <p>T: +91 (80) 4146 8600 E: samit.ghosh@ujjivan.com W: www.ujjivan.com</p> <p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>© Ujjivan Financial Services Update#50 13 January 2009</p>