

July 2008

Ujjivan News	Milestones	Business Results
 <p>Dharwad: Ms. Savitri Mahishi, and Mr. S.M. Adiga, Credit Manager during the centre leader meet at Dharwad.</p>	<p>Customer Outreach:</p> <ul style="list-style-type: none"> • Ujjivan crosses 75 branch milestone, with 10 new branches opened in July, totaling 78 nationwide More • Hubli Old, Sultanpuri, Park Circus, Sodepur, Barasat, Baruipur, Shibpur and Krishnagiri branches reached 1000 Customers • Yelahanka, Chikkaballapur, Channapatna, Kashba, Thakurpukur, DumDum branches reached 2000 customers • Maddur, Anekal, Garia, Dakshineshwar branches reached 3000 customers • Kavalbysandra branch reached 4000 customers • Operations started in ten new branches • More than 1 lakh Ujjivan customers covered under life insurance • Rs. 1 Billion Loans Disbursed More • Ujjivan is now a WWB Network Member More <p>A story of outstanding customer service More</p> <p>Microfinance +:</p> <ul style="list-style-type: none"> • Eye Camps conducted in Channapatna and Koramangala branches. In total, 631 Ujjivan customers and their families were given free eye exams by Parinaam with the help of Vittala. 	<p>As of July 31st, 2008:</p> <ul style="list-style-type: none"> • 1,14,351 Customers • 96,600 Borrowers • No. of states - 7 • No. of branches - 78 • Rs. 1069 Million Loans Disbursed • Rs. 601.5 Million Loans Outstanding • 1,00,658 Customers Provided with Life Insurance Coverage • 4,924 Customers and Family Members provided with Health Insurance <p>During July:</p> <ul style="list-style-type: none"> • 16,818 New Customers • 18,246 Loans Disbursed • 99.59% Repayment Rate* (as on Aug 4, 2008)
 <p>Aligarh: Manoj Dwivedi, COO North Region, inaugurating Aligarh Branch, Ujjivan's entry in Uttar Pradesh. More</p>	<p>Organization</p> <ul style="list-style-type: none"> • Ujjivan Parivar is now 1000 strong. More <p>Human Resources</p> <ul style="list-style-type: none"> • Current Employee Strength: 459 • Interns/Trainees/Probation: 586 • Total: 1045 	<p>Contact</p>
 <p>Kolkata: Mr. Santosh Roy, inaugurating the Uluberia Branch.</p>	<p>On the Horizon</p>	<p>Samit Ghosh Ujjivan Financial Services #93, Jakkasandra Extension Sarjapur Main Cross Road 1st Block, Koramangala Bangalore 560034</p> <p>T: +91 (80) 4146 8600 E: samit_ghosh@ujjivan.com W: www.ujjivan.com</p>
 <p>A Glimpse into lives of the working poor women in Kolkata More</p>	<p>Note: <i>*The repayment rate is calculated as the total amount repaid less prepayments received divided by the total amount due of the total loan portfolio outstanding as of the date.</i></p>	<p>This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.</p> <p>Prepared by Venkat Krishna & Abhijeet Kumar</p> <p>© Ujjivan Financial Services Update#45 11 August 2008</p>