

## June 2007

### Ujjivan News



**Bangalore:** Kiran Mazumdar Shaw, Dr. Devi Shetty under the ARY Trust Scheme opens health clinic for Ujjivan customers in Koramangala [More...](#)



**Bangalore:** Kiran Mazumdar-Shaw speaks with reporters about the importance of clinics and health insurance for the poor [More...](#)



**Bangalore:** A customer leaders' meet held for Koramangala on Tuesday 3<sup>rd</sup> July 2007. [More...](#)



**Bangalore:** Sujitha, from Vittala testing eyesight, at the Whitefield Eye Camp [More...](#)

### Milestones

- **Launch of Ujjivan's Health Care & Insurance Initiative with Biocon Foundation, ARY Trust & ICICI Lombard:** a comprehensive program addressing all areas of healthcare including: education, access, and insurance. The Health Insurance Product, in partnership with ICICI Prudential, gives Ujjivan customers and family members access to top quality hospitalization and surgeries. The first of the clinics under the ARY Scheme was opened on 12<sup>th</sup> June 2007 at Austin town in Koramangala. Ujjivan has been conducting basic health care & hygiene training for the customers in Bangalore with Biocon Foundation for the last one year.
- **Board Meeting** held on June 9. Ujjivan's board reviewed 5 year projections for the company, approved an increase in Ujjivan's authorized share capital, and outlined the strategy for Ujjivan's upcoming capital raising.
- **A Customer Meet** to launch the Health Insurance Product and Housing Loan product was held for Koramangala Branch on Tuesday 3<sup>rd</sup> July 2007. Over 500 Center and group leaders attended the meeting and showed keen interest in the new products.
- **19 Ujjivan Branches now opened**, in total, with new branch openings in Delhi Madangir and Kolkata Kalighat.

### Organization

- Current Employee Strength: 177
- Interns/Trainees/Probation: 107
- **Total: 284**

### Month Ahead

- Release of Annual Report.
- Annual General Meeting to be held on July 21, 2007.
- Comprehensive health camp to be held at Ramnagara on July 28-29.
- Development and implementation of Karnataka expansion plan.
- Implementation of Unitus Efficiency Project.
- Opening of the 14<sup>th</sup> branch in Karnataka.

### Business Results

#### As of June 30, 2007:

- 28,190 Customers
- 23,599 Borrowers
- Rs.173.0 Million Loans Disbursed
- Rs. 116.8 Million Loans Outstanding
- 24,438 Customers Provided with Life Insurance Coverage

#### During June:

- 2,255 New Customers
- 3,255 New Loans Disbursed
- 96.6% Repayment Rate (as of July 7, 2007)

### Contact

#### Samit Ghosh

Ujjivan Financial Services  
#93, Jakkasandra Extension  
Sarjapur Main Cross Road  
1st Block, Koramangala  
Bangalore 560034

T: +91 (80) 4146 8600

E: [samit.ghosh@ujjivan.com](mailto:samit.ghosh@ujjivan.com)

W: [www.ujjivan.com](http://www.ujjivan.com)

This monthly update is meant for Ujjivan stakeholders and friends. We request you to use your discretion in sharing it with colleagues, friends and others.

Prepared by Anjali Banthia & Vikas Raj

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Update #32 | 1 July 2007